

CHEESE MARKET NEWS

c/o Directory Division (847) 559-8855 Fax: (866) 873-9388 cmn@directorypub.net
www.cheesemarketnews.com

Here is your opportunity to be eligible for a FREE listing in the print AND online **CHEESE MARKET NEWS 2018 Market Directory**. The print directory is published in December 2017. The online directory is available all year long. You may view the interactive CMN Market Directory at www.directorypub.com/cmn.

Who makes what and how to reach them is valuable information in today's competitive cheese market. If you're not listed in our directory, you're missing out on an important marketing opportunity. It makes good business sense to be visible and "accounted for" in the areas of the cheese industry you serve.

There are 2 ways to add your listing to this valuable resource:

1. Go online to www.directorypub.com/CMN:

Cheese Manufacturers: Click on "Add/Update Cheese Manufacturer/Marketer Listing" and then Register With Us."

Suppliers: Click on "Add/Update Supplier Listing" and then "Register With Us."

Once we receive your registration we will email you a user name and password to update your listing online.

2. Complete this application form:

Return by : EMAIL to cmn@directorypub.net or FAX to (866) 873-9388

If you have questions regarding your listing, please contact our Directory Manager, Maryl Leonard at (847) 559-8855 or cmn@directorypub.net. If you would like more information regarding advertising or listing enhancements, please contact me at (608) 831-6002 or squarne@cheesemarketnews.com. Remember...we need your response to provide you with an accurate listing!

Susan Quarne
Publisher

P.S. See the next page to add your listing and find out about our exciting new listing enhancement options!

EXCLUSIVE LISTING ENHANCEMENTS!!!!!!

We continue to offer you another benefit to help your company increase sales...our full directory is offered online at our website www.cheesemarketnews.com

In addition to your FREE listings, you also have an opportunity to enhance your presence via the enhancement options below. Please go to www.cheesemarketnews.com and click on "Market Directory Online" for examples of the enhancement options available.

If you have any questions regarding your listing, please contact Maryl Leonard at 847/559-8855 or cmn@directorypub.net. If you would like more information on enhancing your listing, please contact Susan Quarne at 608/831-6002 or squarne@cheesemarketnews.com.

2018 CHEESE MARKET NEWS MARKET DIRECTORY - APPLICATION FOR FREE LISTING

Cheese Manufacturer/Marketer Supplier

Please type or print the following information as you would like to see it appear in the 2018 CHEESE MARKET NEWS Market Directory.

Company Name _____

Street Address or P.O. Box _____

City _____ State _____ Zip _____

Sales Contact _____

Phone _____ Fax _____

E-mail _____ Web _____

Authorized By _____ Title _____ Date _____

FAX TO: CHEESE MARKET NEWS, Directory Division (866) 873-9388.

LISTING ENHANCEMENT OPTIONS

Increase your web traffic and sales leads with these enhanced services from CHEESE MARKET NEWS.

Please indicate your choices and payment type along with your signature below. **Payment MUST accompany order.**

- BOLDFACE listing** — upgrade applies to print & online versions \$100.00
- "TRAFFIC STOPPER" LOGO** — upgrade applies to print (*black & white*) & online (*color*) versions \$125.00
- 100 WORD BUSINESS ACTIVITY DESCRIPTION** — upgrade applies to online version only \$125.00
- LOGO* + DESCRIPTION** — combine and save! \$200.00
- HOT LINK** to your company's website — upgrade applies to online version only \$100.00
- TILE AD*** links to your company's website — upgrade applies to online version only \$500.00
(Hot Link & Tile Ad effective Jan. 1, 2018-Dec. 31, 2018, max. 10 product categories)
- "E" Package** Full Social Media Electronic Package \$900.00
(includes ROS Rotating Tile Ad, Online Directory Tile Ad (max. 10 product categories), Boldface Listing, Traffic Stopper Logo, Company Description and Hot Link direct to your website.) Hot Link & Tile Ad effective Jan. 1, 2018-Dec. 31, 2018

TOTAL PAYMENT \$ _____

Check Enclosed American Express Mastercard VISA

Security Code: _____

Card Number: _____ Exp. Date _____

Name _____ Title _____

Signature _____ Date _____

(Signature must be included above for credit card payment. Make checks payable to Cheese Market News.)

*LOGO: Minimum 300 dpi, .4-color eps, .tif or .jpg / Pick-up last year's logo

TILE AD: 300 pixels in width by 250 pixels in height. JPEG, animated or static GIF or Flash file formats. Flash file sizes may not exceed 200 kb and a static JPEG should be supplied for site visitors who do not have Flash Player installed.

Email logo, description text and/or Tile Ad file to cmn@directorypub.net

FORM B

CHEESE MARKET NEWS MARKET DIRECTORY SUPPLIER PRODUCT CATEGORY FORM

Please refer to the product categories below when checking your listing/completing your questionnaire.

Return to: CHEESE MARKET NEWS, c/o Directory Publishing Services, P.O. BOX 2543, Northbrook, IL 60065 (847)559-8855 FAX: (866)873-9388

Agitation Systems

- Curd (00450A)
- Milk (00450B)
- Silo (00450C)
- Tank (00450D)
- Alarm Systems (96795)
- Aseptic Processing Equipment (01650)
- Batch Control Systems (96760)
- Blenders (see Cheese Equipment)
- Block Formers (see Cheese Eqpt.)
- Brining Systems (04500)

Cabinets

- Display, Frozen (05400A)
- Display, Refrigerated (05400B)
- Lids, Refrigeration (05400C)
- Merchandising/Display (05400D)

Carts (see Supplies & Services)

- Centrifuges (also see Separators) (07500)

Cheese Equipment

- Agitating Cookers (07650A)
- Agitators (07650B)
- Blenders (07650C)
- Block Formers (07650D)
- Continuous Cookers (07650E)
- Cookers (07650F)
- Creamers (07650G)
- Crumblers (07650H)
- Cutters (07650I)
- Dicers (07650J)
- Drainers (07650K)
- Fines, Saver (07650L)
- Forks (07650M)
- Grinders (07650N)
- Hoop Washers (07650O)
- Hoops (07650P)
- Kettles (07650Q)
- Knives (07650R)
- Molds (07650S)
- Presses, Automatic (07650T)
- Presses, Manual (07650U)
- Shredders (07650V)
- Slicers (07650W)
- Tryers (07650X)
- Vacuum Chambers (07650Y)
- Vats, Cooking (07650Z)
- Vats, Culturing (07650AA)
- Washers & Chillers (07650BB)

- Cheese Storage Grids (96818)

- Chillers (07800)

Clarifiers (see Separators)

- Clean Rooms & Equipment (08400)

Clean-In-Place Controls (see Instruments/Sensors)

Computer Controls (see Batch Control Systems; Distributed Control Systems; Expert Systems; Instruments/Sensors; Transmitters)

- Controls, Energy Management (09750)

- Cooling Systems (96800)

- Custom Fabrication (10350)

- Cutting Equipment (10500)

- Display Cases (96816)

- Distributed Control Systems (96761)

- Drums, deheaders (96761)

Dryers

- Custom (12750A)
- Drum (12750B)
- Falling Film (12750C)
- Fluid Bed (12750D)
- Roller (12750E)
- Spray (12750F)
- Tunnel (12750G)
- Other (12750H)

Evaporators

- Evaporators, General (13350A)
- Falling Film (13350B)
- Mechanical Vapor Recompression (13350C)
- Plate (13350D)
- Thermal Vapor Recompression (13350E)
- Tubular (13350F)
- Vacuum (13350G)

- Expert systems (96762)

- Filler Monitoring Systems (13950)

Filters

- Air (14250A)
- Compressed Air (14250B)
- Milk (14250E)
- Steam (14250F)
- Filtration Equipment (14300)

Fittings (see Piping, Fittings & Tubing)

- Flow Diversion Stations (14850)

Grids

- Cheese Ripening (96813A)
- Refrigeration (96813B)

Heat Exchangers

- Plate (16650A)
- Scraped Surface (16650B)
- Swept Surface (16650C)
- Tubular (16650D)

- Heat Recovery Systems (16800)

- Homogenizers (17250)

Humidity Controls, Recorders (see Instruments/Sensors)

- Ingredient Feeders (18300)

Instruments/Sensors

- Chlorine (96764A)
- Conductivity (96764B)
- Density (96764C)
- Flow (96764D)
- Humidity (96764E)
- Level (96764F)
- Moisture (96764G)
- pH (96764H)
- Pressure/Vacuum (96764I)
- Refractive Index (96764J)
- Temperature (96764K)
- Viscosity (96764L)

- Insulation, Piping (96759)

- Inventory Control (96767)

Laboratory Equipment (see R&D/QC)

- Ladders, Vat (19950)

- Liquidizers (20850)

- Lubricants (21000)

Membrane Systems

- Dialysis (96770A)

- Microfiltration (96770B)

- Nanofiltration (96770C)

- Reverse Osmosis (96770D)

- Specialty Cleaners (96770E)

- Ultrafiltration (96770F)

Microfiltration (see Membrane Systems)

Mixers

- Batch (22200A)
- Continuous (22200B)
- Cutter (22200C)
- Laboratory (22200D)
- Planetary (22200E)
- Ribbon (22200F)
- Tumbling (22200G)

Mixing Tanks (see Tanks)

Molds (see Cheese Equipment)

Nanofiltration (see Membrane Systems)

- On/Off Event Recorders (23400)

Overwrappers (see Wrapping Eqpt)

- Oxygen Measurement Systems (24000)

- Pasteurizers (24750)

- Pilot Plants (25000)

Piping, Fittings & Tubing

- Non-Sanitary (96758A)
- Sanitary (96758B)

- Plastic Coating Equipment (25200)

- Plastic Products (25350)

- Portion Control Systems (25500)

- Process Control (96769)

- Processing & Packaging, Custom (26100)

Processing Systems

- Aseptic (26250A)
- Cheese, Continuous (26250B)
- Cottage Cheese (26250C)
- Cottage Cheese, Continuous (26250D)
- Dry Milk (26250E)
- Lactose (26250F)
- Process Cheese (26250G)
- Soft Cheese, Automatic (26250H)
- Whey (26250I)

- Programmable Logic Controllers (96765)

Pumps

- Acid (26700A)
- Air (26700B)
- Boiler Feed (26700C)
- CIP-COP (26700F)
- Centrifugal (26700E)
- Condensate (26700G)
- Diaphragm (26700H)
- High Pressure (26700I)
- Metering (26700J)
- Oil (26700K)
- Portable (26700L)
- Positive Rotary (26700M)
- Rebuilt (26700N)
- Sinusoidal Rotor (26700O)
- Sludge (26700P)
- Stainless Steel (26700Q)
- Vacuum (26700R)

- Viscous (26700S)

- Water (26700T)

- Quality Control Instrumentation (26850)

- Racks (96819)

Rebuilt Equipment (see Used Equipment)

Reverse Osmosis (see Membrane Systems)

Samplers

- Composite (In-Line) Automatic Milk (28050A)
- Waste Water (28050B)

Scales

- Automatic Batching (28200A)
- Bag Weighing (28200B)
- Check Weighers (28200C)
- Counter (28200D)
- Lab (28200E)
- Overrun (28200F)
- Portion Control (28200G)
- Receiving (28200H)
- Shipping (28200I)

Separators (also see Centrifuges)

- Clarifiers (28650A)
- Cream (28650B)

Shrinkwrappers/Stretch Wrappers (see Wrapping Equipment)

- Silos (see Tanks) (28950)

- Slicers (29100)

Spray Dryers (see Dryers)

- Standardization Systems (29550)

- Sterilizer Equipment (30010)

- Strainers (30150)

Tanks

- Aging/Ripening (30750A)
- Balance (30750B)
- Brine (30750C)
- Fermentation (30750E)
- Flavor (30750F)
- Mix and Blend (30750G)
- Mixing (30750H)
- Powder Storage (30750I)
- Resin (30750J)
- Silo (30750K)
- Starter (30750L)
- Sugar Storage (30750M)
- Surge (30750N)
- Weighing (30750O)
- Whey (30750P)

- Timers (31500)

Transmitters

- Conductivity (96768A)
- Density (96768B)
- Flow (96768C)
- Humidity (96768D)
- Level (96768E)
- Moisture (96768F)
- pH (96768G)
- Pressure/Vacuum (96768H)
- Refractive Index (96768I)
- Smart (96768J)
- Temperature (96768K)
- Viscosity (96768L)
- Trucks, Hand (33750)

Tubing (see Piping, Fittings & Tubing)

Ultrafiltration

(see Membrane Systems)

- Used & Rebuilt Equipment** (34200)

Vacuums

- Dry Cleaning Process (34500A)
- Pans (34500B)

Valves

- Air Actuated (34650A)
- Automatic Float (34650B)
- Check (34650C)
- Control (34650D)
- Creamery Hose (34650E)
- Diaphragm (34650F)
- Expansion (34650G)
- Flow Control (34650H)
- Gate (34650I)
- Homogenizer (34650J)
- Hose (34650K)
- Magnetic (34650L)
- Mixing (34650M)
- Plastic Plug (34650N)
- Pneumatic (34650O)
- Regulating (34650P)
- Relief (34650Q)
- Sampling (34650R)
- Sanitary (34650S)
- Solenoid (34650T)
- Stainless Steel (34650U)

- Vats (also see Cheese Equip, Tanks)** (35100)

- Vents** (96811)

Washers

- Bottle (35850A)
- Cart (35850B)
- Cases (35850C)
- Dolly (35850D)
- Jug (35850E)
- Pallet (35850F)
- Pipes & Fittings (35850G)

Water Treatment Systems

- Aerator (36150A)
- Electronic (36150B)
- Heaters (36150C)
- Softeners (36150D)
- Sterilizers (36150E)
- Wearstrips** (96801)

PACKAGING EQUIPMENT & MATERIALS

Accumulators & Bundlers (see Material Handling Equipment)

- Adhesives** (75300)

Aseptic Packaging Equipment

- Form-Fill-Seal (75450C)
- Milk (75450D)
- Pouch (75450E)
- Other (75450F)

Bag & Pouch Sealers (see Sealers)

- Bag Weighing** (76050)

Bag-in-Box Equipment

- Aseptic (75900A)
- Automatic-Web Fed (75900B)
- Semi-Automatic (75900C)

- Baggers** (76200)

Bags

- Bulk (76350A)
- Cold-Seal (76350B)
- Hot-Seal (76350C)
- Insulated (76350D)

- Kraft (76350E)
- Laminated (76350F)
- Multiwall (76350G)
- Novelty (76350H)
- Polyethylene (76350I)
- Sampling (76350J)
- Shrinkable (76350K)
- Twist Tie (76350L)

- Banders (also see Tamper-Evident Packaging)** (76500)

- Blowmolders** (76650)

Boxes

- Corrugated (77550A)
- Novelty (77550B)
- Pouch (77550C)

Bundlers (see Material Handling Equipment)

- Cart Loader** (78600)
- Carton Formers** (96790)
- Carton Loaders** (78900)

Cartons (See Containers)

- Case Packers** (70500)
- Caser/Stacker Combination** (79200)

Cases

- Corrugated (79500A)
- Metal (79500B)
- Plastic (79500C)
- Plastic, Carrying (79500D)
- Wire (79500E)

Casing Equipment

- Box Formers (79650A)
- Box Formers/Sealers (79650B)
- Box Sealers (79650C)
- Casers, Carton (79650D)
- Inverters (79650E)
- Chubb Packaging Equipment** (79800)

- Coders & Daters (also see Printers/Imprinters)** (79950)

Containers

- Aseptic (80100A)
- Bag-In-Box (80100B)
- Cheese (80100C)
- Cottage Cheese (80100D)
- Cream Cheese (80100E)
- Dips (80100F)
- Insulated (80100G)
- Intermediate Bulk (80100H)
- Paper (80100I)
- Plastic (80100J)
- Sample (80100K)
- Sour Cream (80100L)

Conveyers/Accessories

- Air (80250A)
- Belt (80250B)
- Chain (80250C)
- Corners (80250D)
- Holders (80250E)
- Plate Plastic (80250F)
- Roller (80250G)
- Screw (80250H)
- Siderails (80250I)
- Tabletop (80250J)

- Counters** (80400)

- Debaggers, Plastic Container Bundle** (80850)

- Decorators & Printers (also see Coders)** (81150)

Drums

- Fiber (56100A)
- Plastic (56100B)

- Stainless Steel (56100C)

Fillers

- Aseptic (81450A)
- Bag (81450B)
- Bottle (81450C)
- Carton (81450D)
- Cheese (81450E)
- Creamers (81450F)
- Extended Shelf Life (81450G)
- Portion Packaging (81450L)
- Pouch (81450M)
- Tub or Cup (81450N)

Film

- Biaxially Oriented Nylon (81600A)
- Cellulose (81600B)
- Co-Extrusion (81600C)
- Glassine (81600D)
- Laminated (81600E)
- Metalized (81600F)
- Polyethylene (81600G)
- Polypropylene (81600H)
- Polystyrene (81600I)
- Shrink (81600J)
- Stretchwrap (81600K)
- Flow-Through Pallet Systems** (81750)

Foil

- Laminated (81900A)
- Printed (81900B)

- Form/Fill/Seal Equipment** (82050)

- Full Case Inspector** (82200)

- Inks** (82650)

Inspection Equipment

- Leak (82800A)
- Metal Detection (82800B)
- Milkstone (82800C)
- Optical/Visual (82800D)
- Seals (82800E)
- X-Ray (82800F)

Labelers

- Hot Melt (82950A)
- Self Adhesive (82950B)
- Weigh/Price (82950C)

- Labeling, Nutritional** (83100)

- Labels** (83250)

Leak Detectors (see Inspection Eqpt)

Liners

- Barrel (83850A)
- Box (83850B)
- Can (83850C)
- Carton (83850D)

Marking Equipment (see Coders)

Material Handling Equipment (also see Casing Equipment & Conveyor)

- Accumulators & Bundlers (84150A)
- Collators (84150B)
- Depalletizers (84150C)
- Material Handling Systems (84150D)
- Palletizers (84150E)
- Stacker Cranes (84150F)
- Stacker/Destacker (84150G)
- Storeroom Equipment (84150H)

- Material Handling Supplies, Pallets** (84170)

Metal Detection Equipment (see Inspection Equipment)

Overwrappers (see Wrapping Eqpt.)

- Overwraps** (84450)
- Package Design** (84750)
- Packaging** (84900)

- 2- **Packaging Materials, Pouch** (85050)

- Pallet Inverter** (85200)

Palletizers

(see Material Handling Eqpt)

Pallets

(see Material Handling Supplies)

Paper Wrapping Equipment

(see Wrapping Equipment)

Portion Packaging Equipment

- Cheese (85500C)
- Fillers (85500F)
- Form-Fill-Seal (85500G)
- Sour Cream (85500J)
- Yogurt (85500K)

Pouches

- Laminated (85650A)
- Packages (85650B)

Printers/Imprinters

- Bottle, Plastic (85950A)
- Carton (85950B)
- Hot Stamping (85950C)
- Ink Jet (85950D)
- Label (85950E)
- Tub, Plastic (85950F)

Replacement Parts

- Blowmolders (96784A)
- Fillers (96784B)

Resealable Packaging

- Slide Zippers (96825A)
- Zipper Fasteners (96825B)

Sealers, Carton Closures

- Automatic (86100A)
- Bag & Pouch (86100B)
- Glue (86100C)
- Heat (86100D)
- Hot-Melt (86100E)
- Induction (86100F)
- Tape (86100G)
- Ultrasonic (86100H)

Sheet

- Polystyrene (86500A)

Shrinkwrappers/Stretch Wrappers (see Wrapping Equipment)

- Tabs, Reclosable Tape** (86850)
- Tamper-Evident Packaging** (96791)

- Tamper-Evident Packaging Equipment** (87000)

- Tray Formers** (87300)

- Vacuum Packaging Eqpt.** (87450)

- Wrappers, Paper** (87600)

Wrapping Equipment

- Bundler (87900A)
- Film (87900B)
- Individual Package (87900C)
- Overwrap (87900D)
- Pallet (87900E)
- Paper (87900F)
- Shrink (87900G)
- Strapping (87900H)
- Stretch (87900I)
- Tunnels (87900J)
- Units (87900K)

INGREDIENTS

Acids, Food

- Flavors** (36600A)
- Food** (36600B)

- Anti-Caking Agent** (36800)
 - Antifoaming Agents** (36900)
 - Antioxidant**
 - Natural (37050A)
 - Synthetic (37050B)
 - Ascorbic Acid** (37200)
 - Bacteriocins** (37300)
 - Bases, Cultured Products**
 - Cottage Cheese (37500A)
 - Dip (37500B)
 - Sour Cream (37500C)
 - Yogurt (37500D)
 - Bases, Filler Dairy Products** (37800)
 - Calcium Fortifiers** (38850)
 - Calf Milk Replacer** (96817)
 - Caseinates**
 - Calcium (39300A)
 - Potassium (39300B)
 - Sodium (39300C)
 - Cheese**
 - Cream Cheese (39600A)
 - Imitation (39600B)
 - Natural (39600C)
 - Citric Acid** (40050)
 - Coagulants** (40200)
 - Coatings**
 - Cheese Wax (40350B)
 - Colloids** (40950)
 - Colors**
 - Certified (41100A)
 - Natural (41100B)
 - Compounds, Bleaching**
 - Cheese (41500A)
 - Whey (41500B)
 - Culture Media** (41850)
 - Cultures**
 - Bifidobacterium (42000A)
 - Buttermilk (42000B)
 - Cheese (42000C)
 - Cottage Cheese (42000D)
 - Fungi & Yeasts (42000E)
 - L. Acidophilus (42000F)
 - Others (42000G)
 - Sour Cream (42000H)
 - Viruses (42000I)
 - Yogurt (42000J)
 - Dairy Powders**
 - Blends (42150A)
 - Butter (42150B)
 - Buttermilk (42150C)
 - Cheese (42150D)
 - Cream (42150E)
 - Custom Blending (42150F)
 - Instant (42150G)
 - Milk, Whole (42150H)
 - Non-Dairy (42150I)
 - Nonfat Milk (42150J)
 - Sour Cream (42150K)
 - Soy Milk (42150L)
 - Tofu (42150M)
 - Yogurt (42150N)
- Dietetic Products**
- Fat Replacers (42450A)
- Fillers (42450B)
- Sweeteners (42450C)
- Direct Acidification** (42600)
 - Emulsifiers**
 - Citrates (42900A)
 - Lecithin (42900B)
 - Monoglycerides & Diglycerides (42900C)
 - Phosphates (42900D)
- Enzymes**
- Catalase (43050A)

- Coagulants Animal (43050B)
 - Coagulants Microbial (43050C)
 - Glucose Oxidase (43050D)
 - Lactase (43050E)
 - Lipase (43050F)
 - Protease (43050G)
 - Fat Mimetics** (96787)
 - Fats**
 - Butter (43500A)
 - Butter Oil (43500B)
 - Cocoa Butter (43500C)
 - Coconut (43500D)
 - Combinations (43500E)
 - Corn (43500F)
 - Cotton Seed (43500G)
 - Fractionated Milk Fat (43500H)
 - Palm Kernel (43500I)
 - Soy (43500J)
 - Fiber** (43650)
 - Flavors, by End Use**
 - Cheese, Chives (43950A)
 - Cheese, Jalapeno (43950B)
 - Cottage Cheese (43950D)
 - Dip (43950E)
 - Enhancers (43950G)
 - Imitation (43950L)
 - Natural (43950O)
 - Smoked (43950Q)
 - Starter Distillate (43950R)
 - Flavors, by Type**
 - Butter (44100A)
 - Cheese (44100B)
 - Chive (44100C)
 - Dairy (44100G)
 - Dried (44100H)
 - Enhancers (44100J)
 - Garden Salad (44100K)
 - Imitation (44100P)
 - Jalapeno (44100Q)
 - Natural (44100S)
 - Parsley (44100T)
 - Peppercorn (44100V)
 - Smoked (44100W)
 - Taco (44100X)
- Milk**
- Liquid Lactose (96821A)
- Raw (96821B)
- Reverse Osmosis (96821C)
- Ultrafiltration (96821D)
- Mold Inhibitors** (46350)
- Non-Fat Dry Milk** (46500)
 - Nutrients**
 - Blends (46800A)
 - Minerals (46800B)
 - Protein Isolates (46800C)
 - Vitamins (46800D)
- Nuts/Nutmeats** (96798)
 - Preservatives**
 - Calcium Sorbate (48000A)
 - Potassium Sorbate (48000B)
 - Sodium Benzoate (48000C)
 - Sorbic Acid (48000D)
- Proteins**
- Milk Casein (48150A)
- Milk Lactalbumin (48150B)
- Vegetable Concentrates (48150C)
- Vegetable Isolates (48150D)
- Raw Milk** (96809)
- Rennet** (48450)
 - Salt**
 - Additive-Free (48600A)
 - Encapsulated (48600B)
 - Flake (48600C)
 - Low Sodium (48600D)
 - Micro-Sized (48600E)

- With Nutrients (48600F)
- Spices & Seasonings** (48900)
 - Stabilizers/Gums**
 - Cottage Cheese (49200D)
 - Fat (49200E)
- Starter/Activator** (49350)
 - Vitamins (see Nutrients)**
 - Whey**
 - Acid (50550A)
 - Delactosed (50550B)
 - Demineralized (50550C)
 - Fortified (50550D)
 - Hygroscopic (50550E)
 - Nonhygroscopic (50550F)
 - Sweet (50550G)
 - Whey (Powdered) Lactose (50550H)
 - Whey Protein Concentrate (50550I)
 - Whey Protein Isolate (50550J)
- Whipping Agents** (50700)

- Antibiotic Residues (88950A)
- Chemical Analysis (88950B)
- Microbiological Kits (88950C)
- Microbiological Media (88950D)
- Microbiological, Other (88950E)
- Pesticides (88950F)
- Somatic Cell Count (88950G)
- Water and Wastewater (88950H)
 - Microbiological Tests (see Independent Laboratory Services)**
 - Software, Laboratory**
 - Administrative (96779A)
 - Databases (96779B)
 - Formulations (96779C)
 - Nutritional Labeling (96779D)
 - Sensory (96779E)
 - Statistical Analysis/Design (96779F)
 - Test Facility (96779G)
 - Other (96779H)

R&D/QUALITY CONTROL

- HACCP**
- Compliance (96797A)
- Instruments/Recorders (96797B)
- Independent Laboratory Services**
- Environmental (88050A)
- Inorganic Chemistry (88050B)
- Microbiological Tests (88050C)
- Nutritional Labeling (88050D)
- Organic Chemistry (88050E)
- QA Systems (88050F)
- Inspection Services** (96799)
 - Laboratory Analytical Equipment, Chemical**
 - ALP (88350D)
 - Antibiotics (88350A)
 - BOD (88350B)
 - Brix (88350C)
 - Carbohydrate (88350E)
 - Casein (88350F)
 - Chemicals, Inorganic (88350G)
 - Chromatography (88350H)
 - Cryoscopes (88350I)
 - Fat (88350J)
 - Fatty Acids (88350K)
 - Lactose (88350L)
 - Milk Fat (88350M)
 - Moisture (88350N)
 - Nutritional (88350O)
 - Osmometers (88350P)
 - Oxygen (88350Q)
 - Protein (88350R)
 - Refractometers (88350S)
 - Salt (88350T)
 - Sediment (88350U)
 - Titratable (88350V)
 - Total Solids (88350W)
 - Vitamins (88350X)
 - Water and Wastewater (88350Y)
 - pH (88350Z)
 - Other (88350AA)
- Laboratory Analytical Equipment, Microbiological**
- BOD (88500A)
- Colony Counters (88500B)
- Incubators (88500C)
- Rapid Analysis (88500E)
- Salmonella (88500F)
- Somatic Cell Count (88500G)
- Other (88500D)
- Laboratory Services** (88750)
- Laboratory Supplies** (96780)
- Laboratory Test Materials**

DISTRIBUTION

- Air Curtains** (69450)
- Automated Storage Systems** (69600)
- Automatic Warehouse Systems** (69750)
 - Buildings, Storage (see Hardening Rooms, Cold Rooms)**
 - Carts**
 - Basket (70200A)
 - Collapsible (70200B)
 - Dolly (70200C)
 - Ice Cream Hardening (70200D)
 - Milk Case (70200E)
 - Refrigerated Ice Cream (70200F)
 - Table (70200G)
- Cold Rooms (also see Hardening Rooms)** (70650)
- Dock Equipment** (71250)
- Dollies** (71400)
- Hardening Rooms** (71450)
 - High-Rise Storage (see Warehousing Systems)**
 - Inventory Control Systems (see Warehousing Systems)**
 - Leasing, Truck (see Truck Leasing)**
 - Order Pick Systems (see Warehousing Systems)**
- Racks, Sample** (71850)
- Rail Car Services** (72000)
- Refrigeration-Truck Bodies, Trailers, Containers** (72150)
- Route Accounting** (72300)
- Shippers** (96786)
 - Tankers**
 - Bulk Pick-Up (72450A)
 - Over-the-Road (72450B)
- Temperature Monitors & Recorders** (96785)
 - Transportation** (72800)
 - Truck Bodies (also see Trailers)**
 - Delivery (72900A)
 - Refrigeration (72900B)
 - Truck Cargo Restraints** (73050)
 - Truck Chassis**
 - Over-The-Road (73200A)
 - Straight (73200B)
 - Truck Engines** (73350)
 - Truck Leasing** (73500)
 - Truck Ramps** (73650)

- Truck Refrigeration** (73800)
- Truck Repair** (73950)
- Truck Washers** (74110)
- Trucks, Fork & In-Plant** (74250)
- Trucks, Insulated Bulk Heads** (74400)
- Warehouses-Refrigerated** (74850)
 - Warehousing Systems**
 - Automatic (75000A)
 - High Rise (75000B)
 - Inventory Control (75000C)
 - Order Pick (75000D)
 - Palletizing (75000E)
 - Services (75000F)
 - Stacker Cranes (75000G)

SANITATION & MAINTENANCE

- Air Compressor Oil & Lubricant (see Lubricants)**
- Air Conditioning Equipment** (89550)
- Air Distribution Systems** (89700)
 - Air Line Lubricant (see Lubricants)**
 - Air Systems**
 - Dryers (89850A)
 - Receivers (89850B)
 - Sterile (89850C)
 - Ammonia, Anhydrous** (51450)
 - Apparel**
 - Boots (51600A)
 - Insulated (51600B)
 - Personnel Protection (51600C)
 - Rainwear (51600D)
 - Route Uniforms (51600E)
 - Sanitary (51600F)
 - Uniforms (51600G)
 - Work Gloves (51600H)
 - Apparel Sanitizing Systems** (96792)
 - Bearings** (90000)
 - Boilers/Accessories** (90150)
 - Brine Coolers/Tanks** (90300)
 - Brushes** (52950)
 - Casters** (90450)
 - Chlorinators** (90600)
 - Clean-In-Place Equipment**
 - C-I-P Controls (90750A)
 - Chemical Storage Tanks (90750B)
 - Clean-Out-Of-Place Eqpt (90750C)
 - Foam Applicators (90750D)
 - Liquid Level pH Flow Controls (90750E)
 - Pest Control Sprayers (90750F)
 - Pumps (90750G)
 - Rotating Spray Jet (90750H)
 - Sprayers (90750I)
 - Washing Tanks, Recirculating (90750J)
 - Cleaners/Detergents**
 - Acid CIP (54000A)
 - Acid Rinse CIP (54000B)
 - Algicidal (54000C)
 - Alkaline CIP (54000D)
 - All Purpose (54000E)
 - Bactericidal (54000F)
 - Chlorinated (54000G)
 - Chlorinated Alkaline CIP (54000H)
 - Enzyme (54000I)
 - Non-Abrasive (54000J)
 - Non-Chlorinated (54000K)
 - Rust & Scale Remover (54000L)
 - Solvent (54000M)
 - Clothing (see Apparel)**
 - Compressors**
 - Air (90900A)
 - Refrigeration (90900B)
- Condensers** (91050)
- Corrosion Inhibitors** (55050)
- Defoamers** (55800)
- Dehumidification Systems** (91350)
 - Doors**
 - Air Curtains (91500A)
 - Cold Storage (91500B)
 - Conveyor (91500C)
 - Dock (91500D)
 - Electric Operated (91500E)
 - Expansion (91500F)
 - Freezer (91500G)
 - Hydraulic Operated (91500H)
 - Rollup (91500I)
 - Strip (91500J)
 - Traffic (91500K)
 - Fans** (91650)
 - Filter Bags, Discs, Socks** (56850)
 - Filters**
 - Air (57000A)
 - In-Line (57000B)
 - Press Cloths (57000C)
 - Products (57000D)
 - Water (57000E)
 - Whey Bag (57000F)
 - Flooring**
 - Brick (91800A)
 - Drains (91800B)
 - Epoxy Compounds (91800C)
 - Fiberglass (91800D)
 - Grates (91800E)
 - Mortar (91800F)
 - Safety (91800G)
 - Tile (91800H)
 - Gaskets & Seals**
 - Custom Molded (92100A)
 - Door (92100B)
 - Fiber (92100C)
 - Homogenizer (92100D)
 - Metal (92100E)
 - Paper (92100F)
 - Plastic (92100G)
 - Rubber (92100H)
 - Sanitary (92100I)
 - Separator (92100J)
 - Teflon (92100K)
 - Generators, Standby** (92250)
 - Hand Sanitation** (96755)
 - Hearing Protection Products** (92400)
 - Heaters**
 - Barrel (92550A)
 - Cable (92550B)
 - Steam (92550C)
 - Unit (92550D)
 - Water (92550E)
 - Hoses, Nozzles, Accessories** (58650)
 - Hygiene Swabs** (96822)
 - Insect Control Equipment** (92700)
 - Insecticides** (58950)
 - Instrument & Eqpt Repair** (92850)
 - Instrument Reconditioning** (93000)
 - Intercommunication Eqpt**(93150)
 - Leveling Mounts, Stainless** (93300)
 - Lift Gates, Hydraulic** (93450)
 - Lighting Fixtures**
 - Shatterproof (93600A)
 - Liners, Hardboard** (96798)
 - Lubricants**
 - Air Compressor (61200A)
 - Air Line (61200B)
 - Industrial (61200C)
 - Sanitary (61200D)
 - Spray (61200E)
 - Tube (61200F)
 - Mortar, Floor (see Flooring)**
- Motors & Controls** (94050)
- Pads, Scouring** (63450)
- Paints, Protective Coatings** (63600)
- Panel Boards, Computer** (94200)
- Pollution Abatement** (94350)
- Pump Drive Systems** (94650)
 - Refrigeration Compressors (see Compressors)**
 - Rust Preventatives (see Paints, Protective Coatings)**
 - Sanitary Wall Coatings** (96799)
 - Sanitizers**
 - Chlorine (94850A)
 - Chlorine Dioxide (94850B)
 - Iodine (94850C)
 - Quaternary Ammonium Compound (94850D)
 - Scale Removal** (96812)
 - Seals (see Gaskets & Seals)**
 - Separators, Waste Screen** (66000)
 - Sprayers** (94950)
 - Steam Boilers (see Boilers)**
 - Steam Generators** (95250)
 - Sterilizers**
 - Container (95400A)
 - Milk (95400B)
 - Ultraviolet (95400C)
 - Surfaces, Sanitary**
 - Ceiling (95550A)
 - Coatings (95550B)
 - Equipment Coatings (95550C)
 - Floor (95550D)
 - Wall Panels (95550E)
 - Tables** (95700)
 - Tile (see Flooring)**
 - Total Project Management** (96000)
 - Transformers** (96150)
 - Uniforms (see Apparel)**
 - Valve Rebuilding** (96450)
 - Wall Coatings, Sanitary** (96808)
 - Waste Treatment Systems**
 - Compounds (96750A)
 - Waste Screen Separators (96750B)
 - Waste Water (96750C)
 - Creative Design** (54601J)
 - Economic** (54601K)
 - Employment** (54601L)
 - Equity Valuation/Acquisition/Sale** (54601M)
 - Expert Witness** (54601N)
 - Financial Services** (54601O)
 - Futures, Options, Spot Brokerage** (54601P)
 - HACCP (see R&D/Quality Control)**
 - International** (54601Q)
 - Lactose** (54601R)
 - Management** (54601S)
 - Marketing** (54601T)
 - Packaging** (54601U)
 - Process** (54601V)
 - Recruiters, Executive** (54601W)
 - Regulatory** (54601X)
 - Research & Development** (54601Y)
 - Risk Management** (54601Z)
 - Sanitation** (54601AA)
 - Waste Water Treatment** (54601BB)
 - Displays (Point of Sale)** (55950)
 - e-Commerce** (96815)
 - Education** (56250)
 - Export Services** (56400)
 - Franchise & Licensing Companies**
 - Cheese (57900A)
 - Cottage Cheese (57900C)
 - Dips (57900E)
 - Skim or Lowfat Milk (57900I)
 - Sour Cream (57900J)
 - Yogurt (57900K)
 - Insurance** (59400)
 - Leasing, Cooler/Freezer** (58050)
 - Cooler/Freezer (58050A)
 - Tankers/Trailers (58050B)
 - Logistics** (96823)
 - Nitrogen, Liquid** (62250)
 - O-Rings** (62700)
 - Personnel Recruitment & Placement** (63900)
 - Plastic Welding Repair**(96824)
 - Product Retrieval** (96796)
 - Rubber Mats** (65100)
 - Software Systems** (54300)
 - Stainless Steel**
 - Electropolishing (66450A)
 - Machining (66450B)
 - Polishing (66450C)
 - Repair (66450D)
 - Welding (66450E)
 - Technical Services** (67800)
 - Trade Associations (see Associations)**
 - Transportation (see Distribution Section)**
 - Wax** (69150)

SUPPLIES & SERVICES

- Accountants** (96814)
 - Appraisals**
 - Plant Equipment (51750A)
 - Property (51750B)
 - Architects & Engineers**
 - Architects (96781A)
 - Engineers (96781B)
 - Associations** (96789)
 - Auctioneers** (52050)
 - Bandages, Cheese** (52350)
 - Boiler Maintenance** (52450)
 - Books for Dairy Industry** (52500)
 - Cleaning**
 - Belts (96806A)
 - Pulleys (96806B)
 - Consultants**
 - Attorney (54601A)
 - Banking (54601B)
 - Brokers (54601C)
 - Building Design (54601D)
 - Business (54601E)
 - Cheesemaking (54601F)
 - Collection Agency (54601G)
 - Computer (54601H)
 - Contract Services (54601I)

IF YOU HAVE AN ADDITION OR CHANGE TO RECOMMEND FOR NEXT YEAR'S PRODUCT CATEGORIES, PLEASE MAKE A NOTE BELOW GIVING THE SPECIFIC CATEGORY NAME(S)...
